## Responding to "Fake News" About Vaccination

### Stephan Lewandowsky

University of Bristol and University of Western Australia

stephan.lewandowsky@bristol.ac.uk



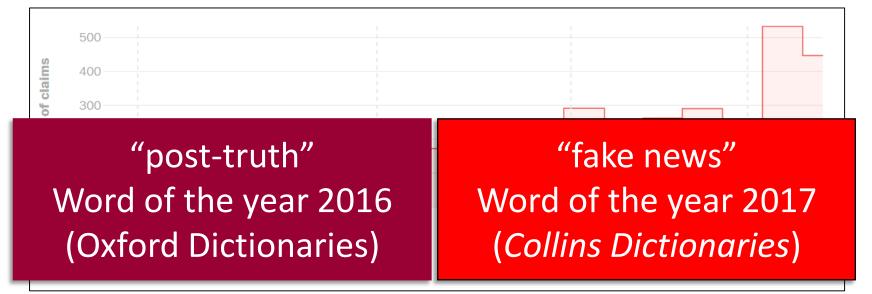
Annecy, September 2018

### The Washington Post

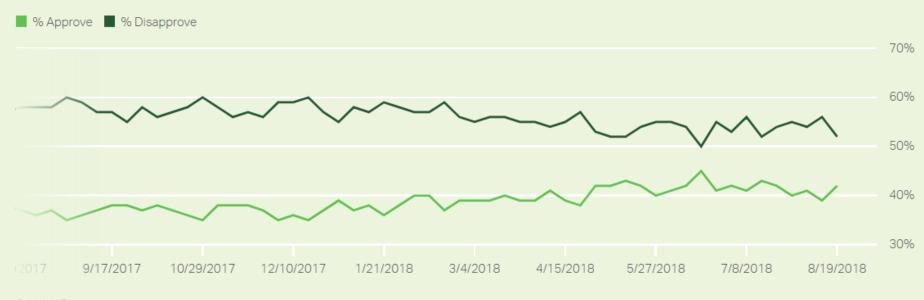
Fact Checker 🏇 🔹 Analysis

### In 558 days, President Trump has made **4,229** false or misleading claims

The Fact Checker's ongoing database of the false or misleading claims made by President Trump since assuming office.



### Presidential Approval (Gallup Weekly)



#### GALLUP

### Perceived Honesty

# How often does President Trump tell the truth? All Adults Democrat Independent Republican All or most of the time 37% 5% 22% 76% Only some of the time or less 61 94 76 22

### NBC poll, April 2018

## Today: Fake News and Vaccinations

- Do facts matter?
- Do "fake news" matter?
- How are "fake news" disseminated?
- Who is receptive to misinformation?
- What can we do about it?

### Do Facts Matter?

### Do Facts Matter? (Swire, Berinsky, Lewandowsky, & Ecker, 2017)

- Present online statements
  - true or false
  - attributed to
  - obtain belief

Donald Trump said that vaccines cause autism (MISINFORMATION)

Donald Trump said that the US spent \$2 trillion on the war in Iraq (FACT)

### Do Facts Matter? (Swire, Berinsky, Lewandowsky, & Ecker, 2017)

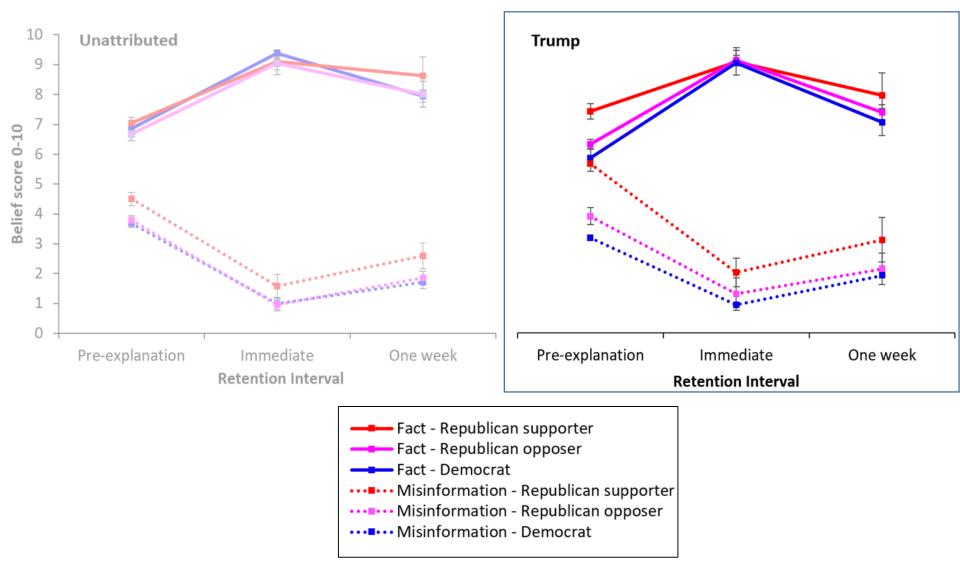
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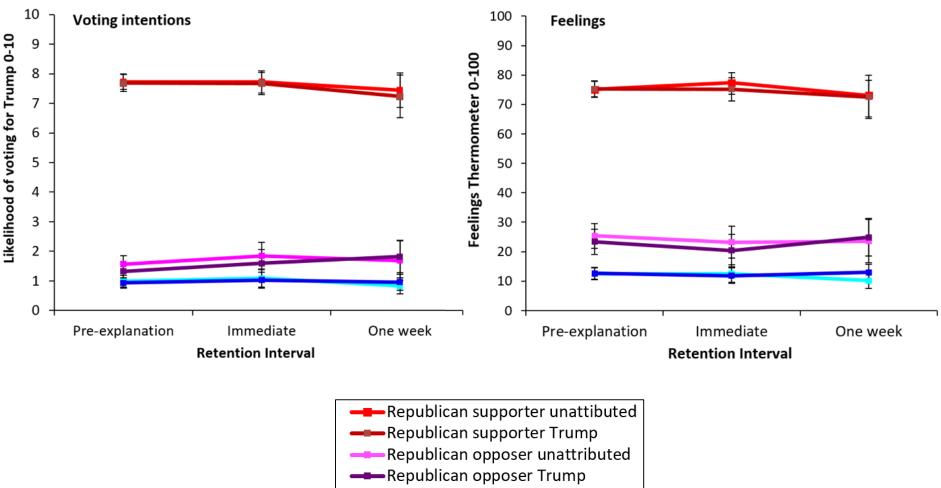
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- Correct (affirm) false (true) statements
  - ask for belief ratings immediately or week later

### Belief Ratings (Swire et al., 2017)

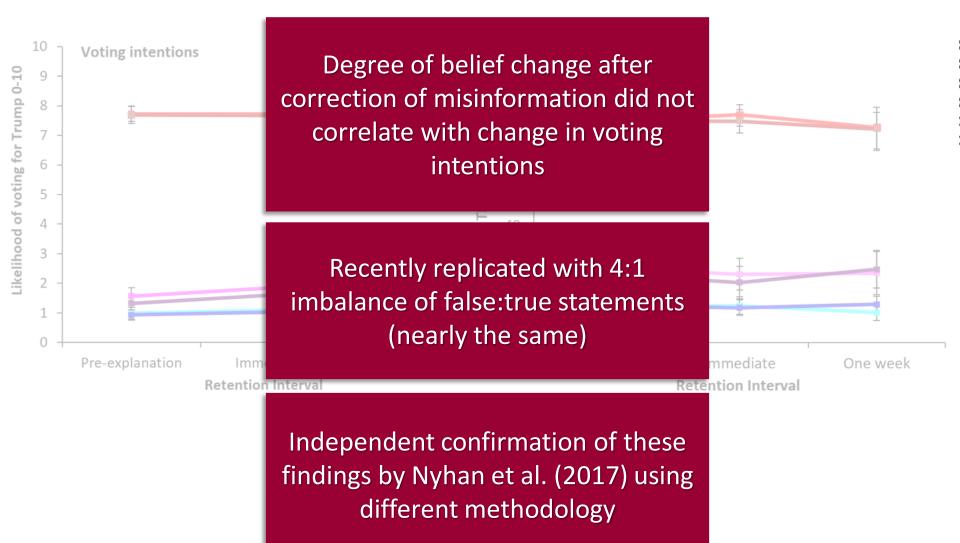


### Voting Intentions (Swire et al., 2017)



- ---Democrat unattributed
- Democrat Trump

### Voting Intentions (Swire et al., 2016)

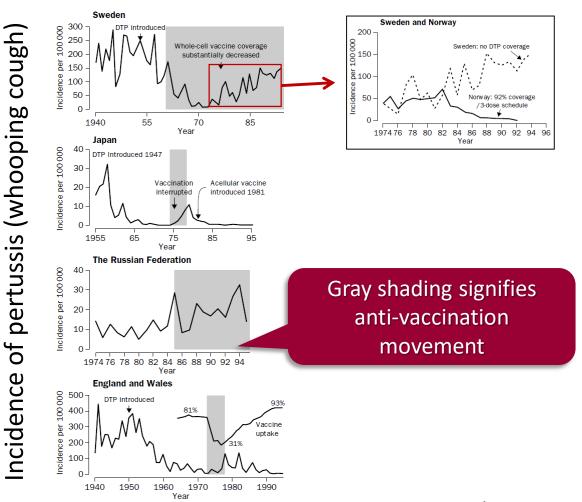


### Do "Fake News" Matter?

### Anti-Vaccination Movement

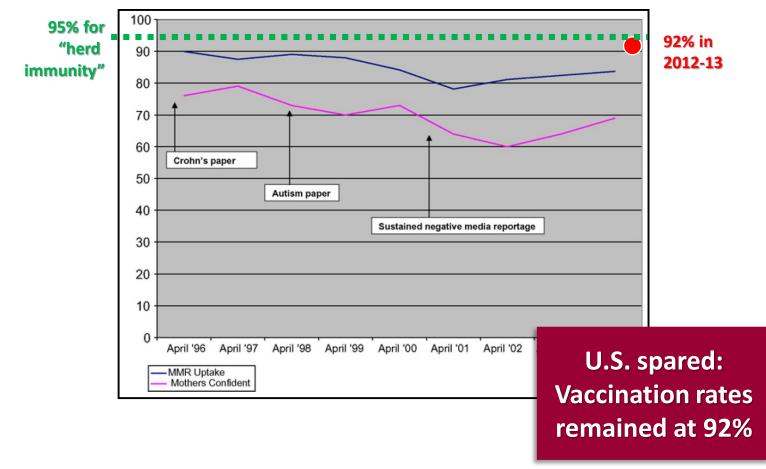
- There is no medical evidence to back up any of the claims of the anti-vaccination movement
- Anti-vaccination argumentation is based on flawed reasoning (Jacobson et al., 2007)
- Anti-vaccination information is misinformation ("fake news")

## DTP Vaccinations: Localized opposition provides naturalistic "experiment"



(Gangarosa et al. 1998)

### U.K. MMR Vaccination Rates



(Smith et al., 2007)

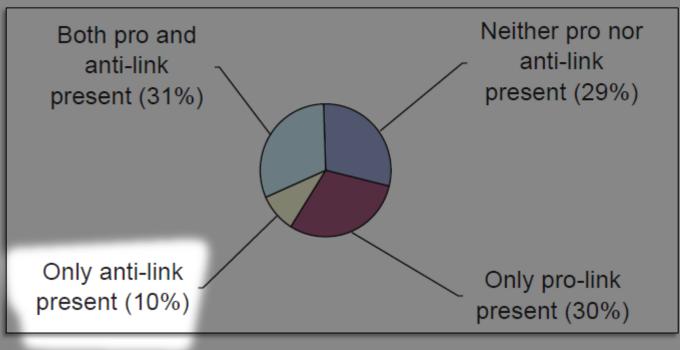
### Medical Community Not Immune

- Survey of health practitioners in Wales in 1998 (Petrovic et al., 2001)
  - 13% of GPs ...
  - 27% of nurses ...
  - found association between MMR and autism to be "very likely or possible"
- Survey of Italian pediatricians in 2006-2007 (Anastasi et al., 2009)
  - only 42% knew *all* recommended vaccinations (but high knowledge of mandatory vaccinations)
  - only 25% routinely administered recommended vaccinations (including MMR)

### How Are "Fake News" Disseminated?

### Media and False Balance

 MMR reporting after Wakefield's fraudulent research characterized by false balance (Clarke, 2008)

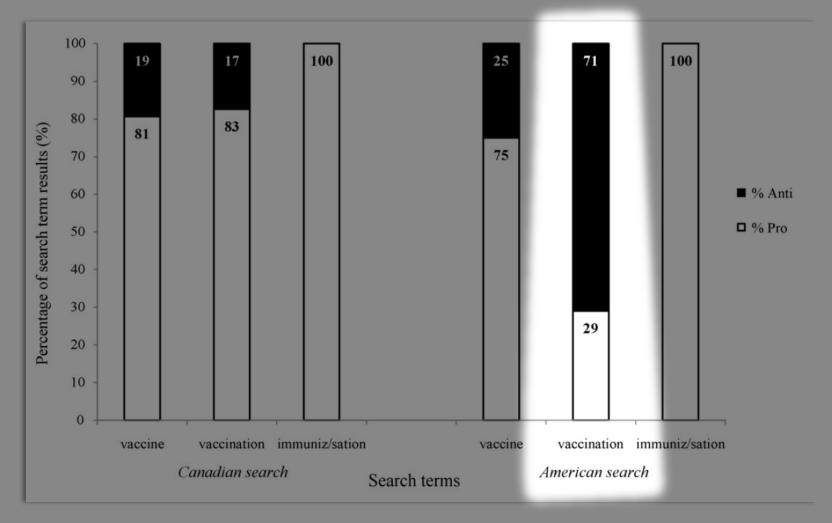


(UK media, 1998-2006)

### Media and False Balance

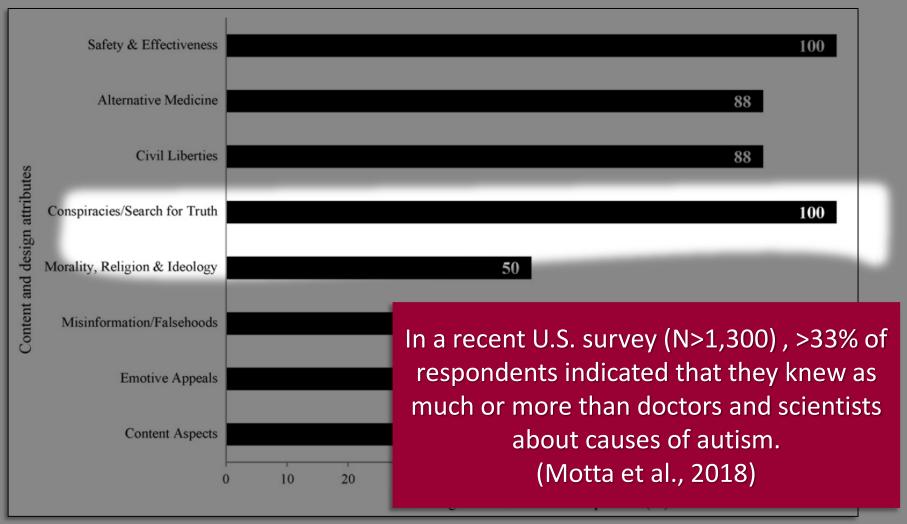
- Exposure to balance decreases people's certainty and generates impression of divided expert opinion (Dixon & Clarke, 2013)
- U.K. public in 2002 (Colgrove & Bayer, 2005):
   -25% believed in link MMR vaccination autism
   -39% believed in "equal evidence on both sides"

### Internet and Social Media



(Kata, 2010)

### Anti-Vaccination Internet Sites



(Kata, 2010)

### Russian Twitter Trolls

- Analysis of 1.8M tweets about vaccination (2014-2017)
- 93% of tweets are from accounts that cannot be verified as humans, tweeting anti-vaccination misinformation
- Russian trolls far more likely to tweet about vaccination than human users
  - content is *not* all anti-vaccination
  - tweeting both sides of the issue (same hashtag) is seeding discord and undermining perception of scientific consensus

### Who is Receptive to Misinformation?

## Worldview, Ideology, and Vaccinations: Media and Anecdotes

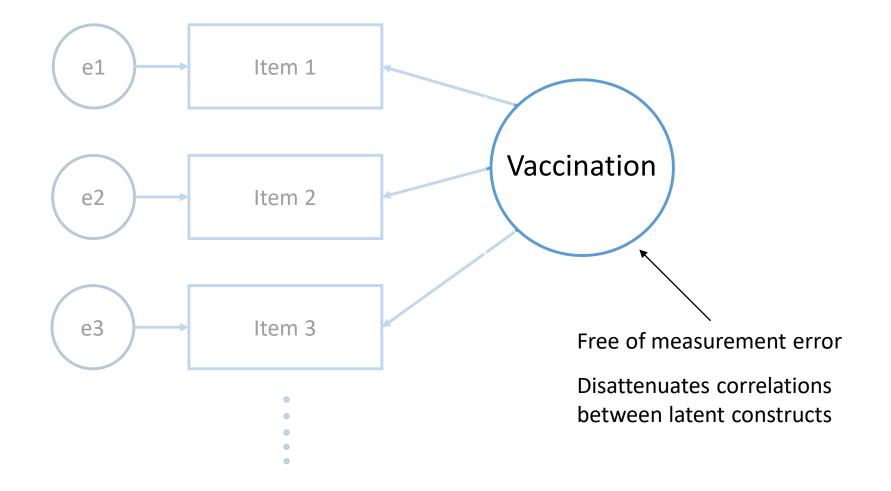
**Mother Jones** The Science of Why We Don't Believe Science

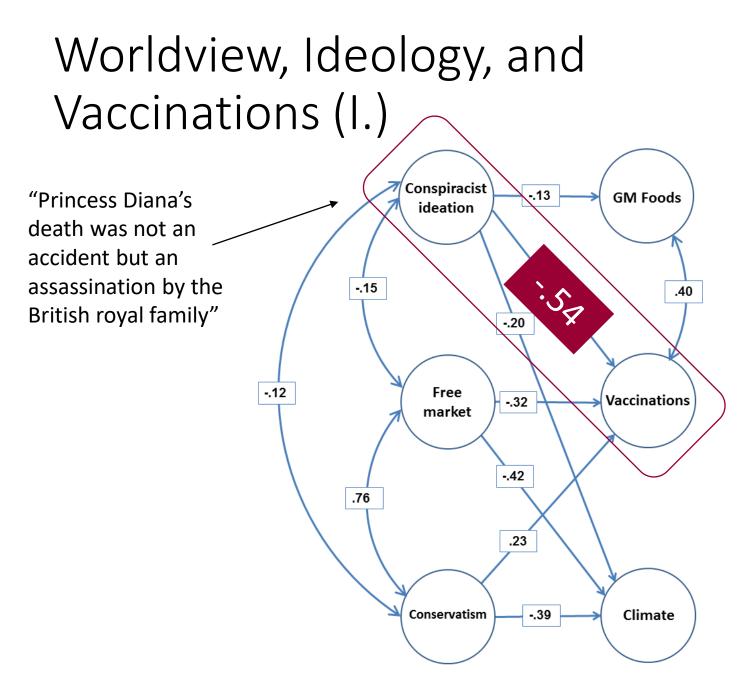
*Is there a case study of science denial that largely occupies the political left? Yes: the claim that childhood vaccines are causing an epidemic of autism.* 

### Vaccination Attitudes: 3 Studies

- Large (N  $\approx$  1,000) U.S. representative samples surveyed in 2012, 2017, and 2018
- Various mainly political constructs as potential predictors of attitudes
- Vaccination items (N = 5):
  - I believe that vaccines are a safe and reliable way to help avert the spread of preventable diseases.
  - The risk of vaccinations to maim and kill children outweighs their health benefits
- Structural Equation Models (SEM)

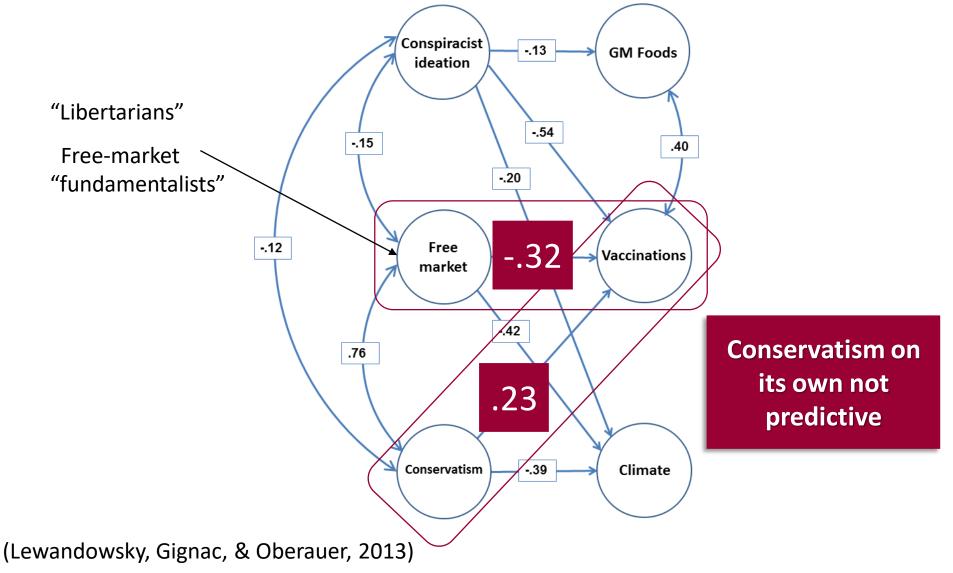
### Structural Equation Models

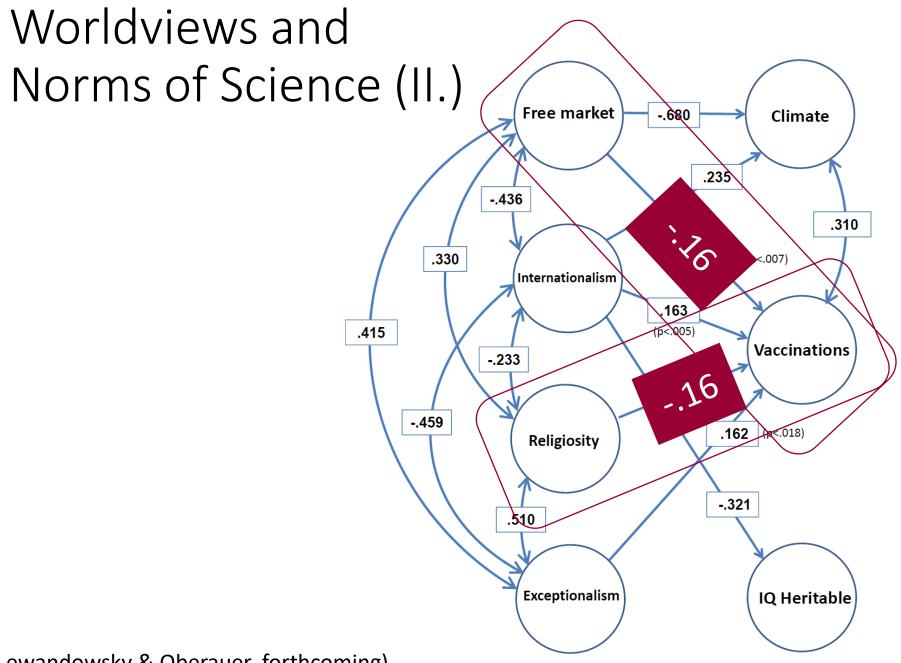




(Lewandowsky, Gignac, & Oberauer, 2013)

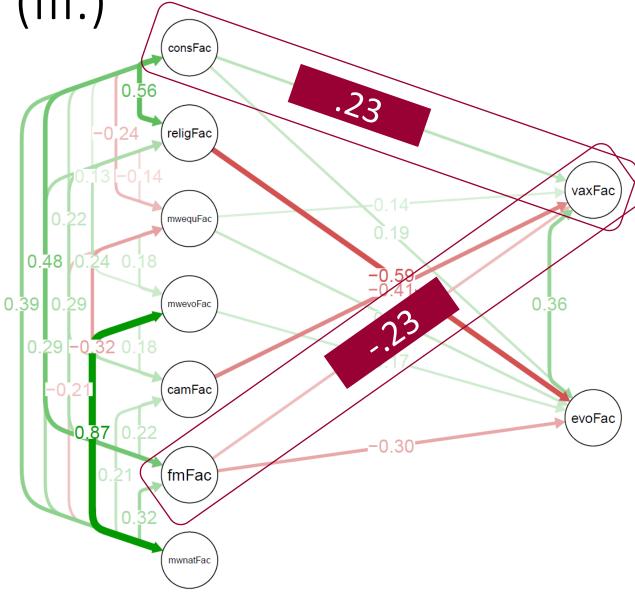
## Worldview, Ideology, and Vaccinations (I.)



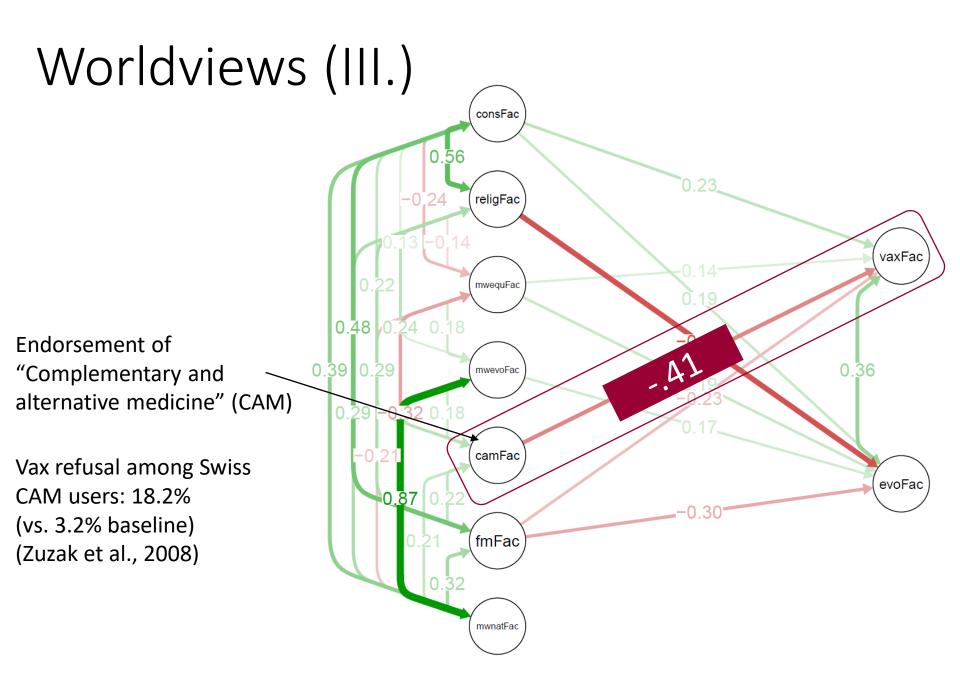


(Lewandowsky & Oberauer, forthcoming)

## Worldviews (III.)

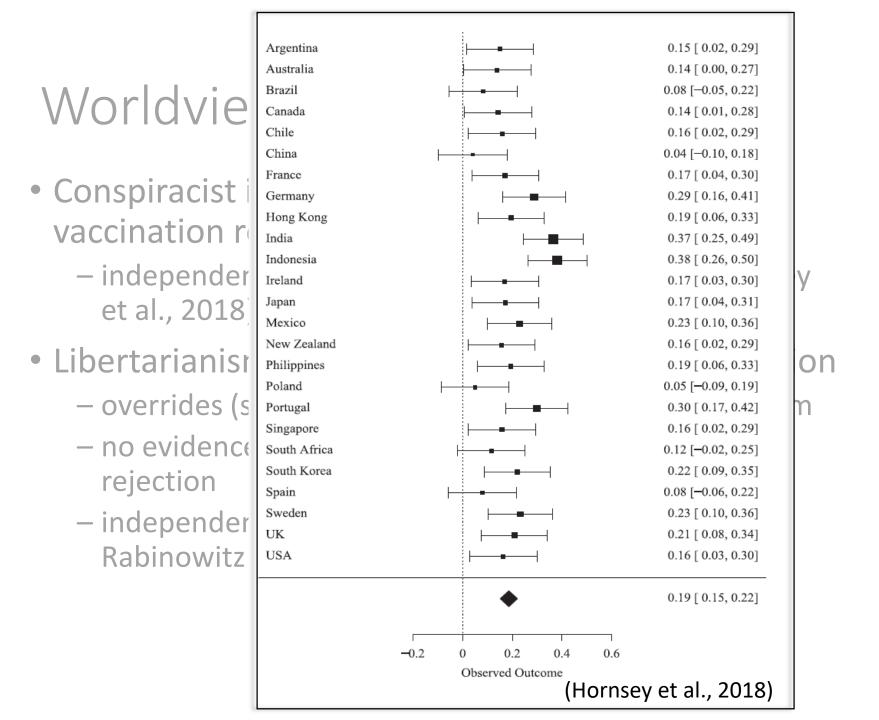


Conservatism on its own not predictive



### Worldviews: Conclusions

- Conspiracist ideation strongly associated with vaccination rejection
  - independently confirmed across 24 countries (Hornsey et al., 2018)
- Libertarianism associated with vaccination rejection
  - overrides (sometimes opposing) effect of conservatism
  - no evidence of left-wing involvement in vaccination rejection
  - independently confirmed (e.g., Hamilton et al., 2015; Rabinowitz et al., 2016)

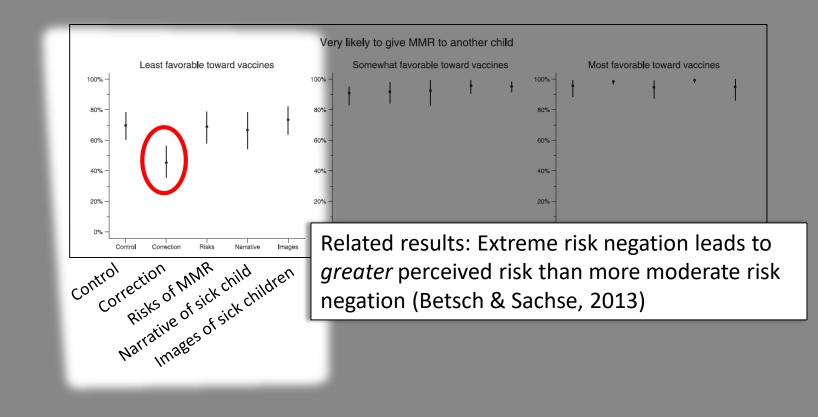


### Why Do Worldviews Matter?

### Worldviews: Implications (I.) Backfire Effect

- When presented with messages that correct misconceptions,
- ... but are worldview-incongruent:
  - people actively counter-argue to resist the correction (Prasad et al., 2009)
  - initially-held incorrect beliefs can become more entrenched (Nyhan & Reifler, 2010)

### Vaccination Attitudes and Backfire Effects



(Nyhan et al., 2014)

### Worldviews: Implications (II.) Conspiracies

- Conspiracy theories are "self-sealing" (e.g., Lewandowsky et al., 2015)
  - contrary information is reinterpreted as supportive
  - "medical research is an oligopolistic cartel that manufactures evidence"
- Notoriously difficult to correct (Sunstein & Vermeule, 2009)

### Vaccination attitudes and Conspiracy theories

Condition	Intention to vaccinate (1-7)
Control	5.50
Conspiracy	4.42
Conspiracy $\rightarrow$ Anti-conspiracy	4.80

(Jolley & Douglas, 2017)

### What Can We Do About It?

Brewer et al. (2017). Increasing vaccination: Putting psychological science in action. *Psychological Science in the Public Interest, 18,* 149-207.

### Worldview Jiu Jitsu: The Role of the Messenger

#### Books:

•The Immigrant Invasion: Threatening the American Way of Life •The War on American Manhood •Selfishness Is Not a Vice: Individual Freedom and the Public Good •Why Big Government Doesn't Work





#### Books:

The Crisis of Authority: The Assault on Traditional Values in America
How "Women's Liberation" Hurts Women
and Men and Children, too!
Community First: Fighting Selfishness in American Society
The Limits of Individual Rights

Individualist

#### Books:

Against Race and Sex Discrimination, For Individual Freedom!
A Free Market Defense of Workplace Equality
Respect for Individual Choice: the Cornerstone of a Free and Equal Society

•Stop Treating Us Like Infants: Why Government Shouldn't Tell Adults What to Do





Egalitarian

Hierarchist

### Communitarian

Books:

Three Social Evils: Sexism, Racism, and Homophobia
Raising Children: Avoiding Sexual Stereotypes
People Before Profit! Fixing Corporate America
Society as Family: One for All and All for One

(Kahan et al., 2010b)

### The Message: HPV Vaccine

- Pro- and anti-vaccination messages presented
  - unattributed
  - messenger aligned as expected
  - messenger alignment violates expectation

Condition	Polarization (out of 3)
Unattributed	0.57
Aligned as expected	0.83
Alignment violates expectation	0.16

(Kahan et al., 2010b)

### Jiu Jitsu Persuasion

- Attitude roots
  - deeply held worldviews and beliefs
- Surface attitudes
  - climate "skepticism"
  - anti-vaccination attitudes
- Change surface attitudes by messages that *align* with attitude roots

### Particularly Promising Avenue: Inoculation

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### A Promising Avenue: Inoculation

Condition	Intention to vaccinate (1-7)
Control	5.50
Conspiracy	4.42
Conspiracy $\rightarrow$ Anti-conspiracy	4.80
Anti-conspiracy $\rightarrow$ conspiracy	5.04
•	People can be "trained" (3-minute video) to recognize incoherence of arguments that characterizes denial This boosts support for vaccinations (Lewandowsky & Butterfield, 2018)

8)

### Conclusions

- Organized opposition to vaccinations has adverse consequences for public health
- Hesitancy greater (and trust lower) on the political right
- Conspiracist ideation plays major role in vaccine hesitancy
- Messenger and message should align with worldview of audience
- Inoculation—rather than debunking—is crucial to success of corrective messages

### THE END