

**THE MEDICAL CONCIERGE GROUP**

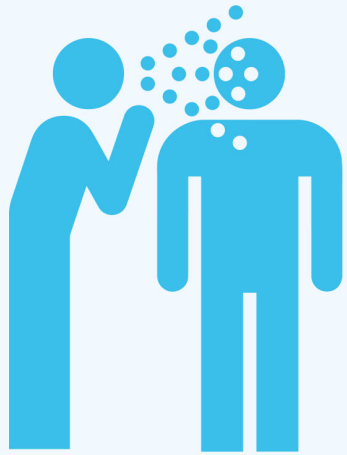
**UGANDA | KENYA | NIGERIA**

[tmcg.co.ug](http://tmcg.co.ug)

**BUILDING END-TO-END TECHNOLOGY  
ENABLED HEALTHCARE  
TELEMEDICINE, LABORATORY & PHARMACY**

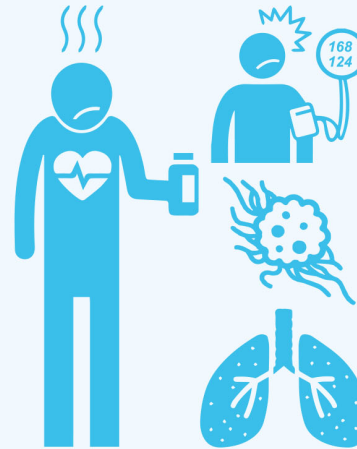


# The Challenge



## Communicable diseases:

The 2019 world health statistics reveal the unmet need in addressing the high prevalence of communicable diseases with **1.37/1,000 new HIV infections occurring annually.**



## Non communicable diseases - 33%:

Uganda finds itself at the public health transition dilemma with already a high burden of communicable diseases yet rising rates of non communicable with 33% of annual attributable to illnesses like **hypertension, stroke, diabetes, chronic obstructive respiratory diseases** etc.



## The under 5 mortality rate

has remained high in the region:

**49 deaths per 1,000** live births.

**343 per 100,000** live births remains alarming.



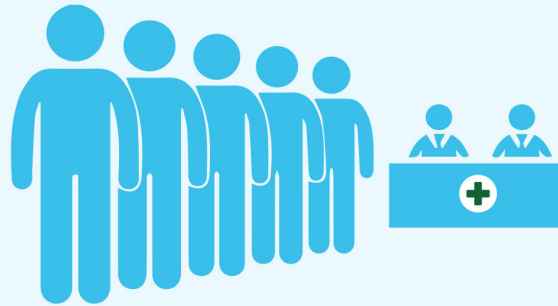
## Over 500,000 Ugandans:

The prevalence of undiagnosed chronic disease state is alarming, for **diabetes alone over half a million Ugandans** live unaware of their diabetic state.

# Drivers To The Trends



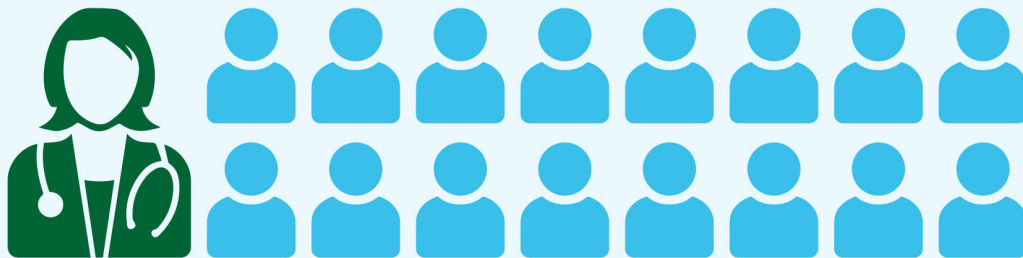
**Long distances to  
health facilities**



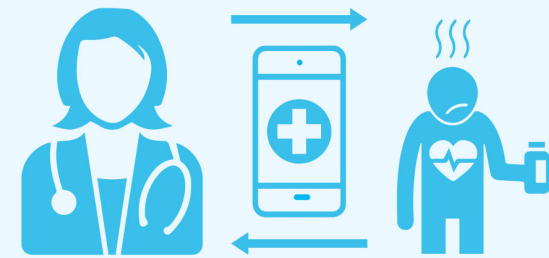
**Long waiting time  
at health facilities**



**Lack of access to  
health information**



**Low health worker to  
patient ratio**



**Lack of functional patient  
follow up system**

# Our Solution

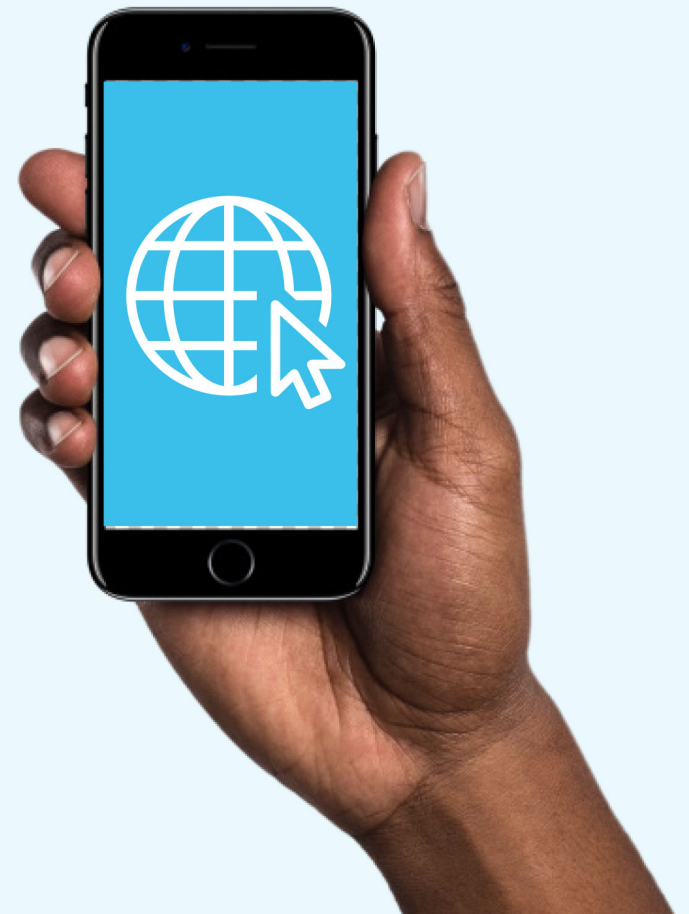
## Digital technologies:

Integrating digital technologies in patient healthcare to offer an end-to-end healthcare value chain that is vertically integrated, value driven and enabled by technology.



## Mobile phone ownership:

This is supported by the foundation of the growing **mobile phone ownership, internet penetration and the young Ugandan population that is tech savvy.**





# Implementation Of The Solution



## A 24/7 call-in center

manned by doctors offers teleconsultations services via an omni channel approach including:



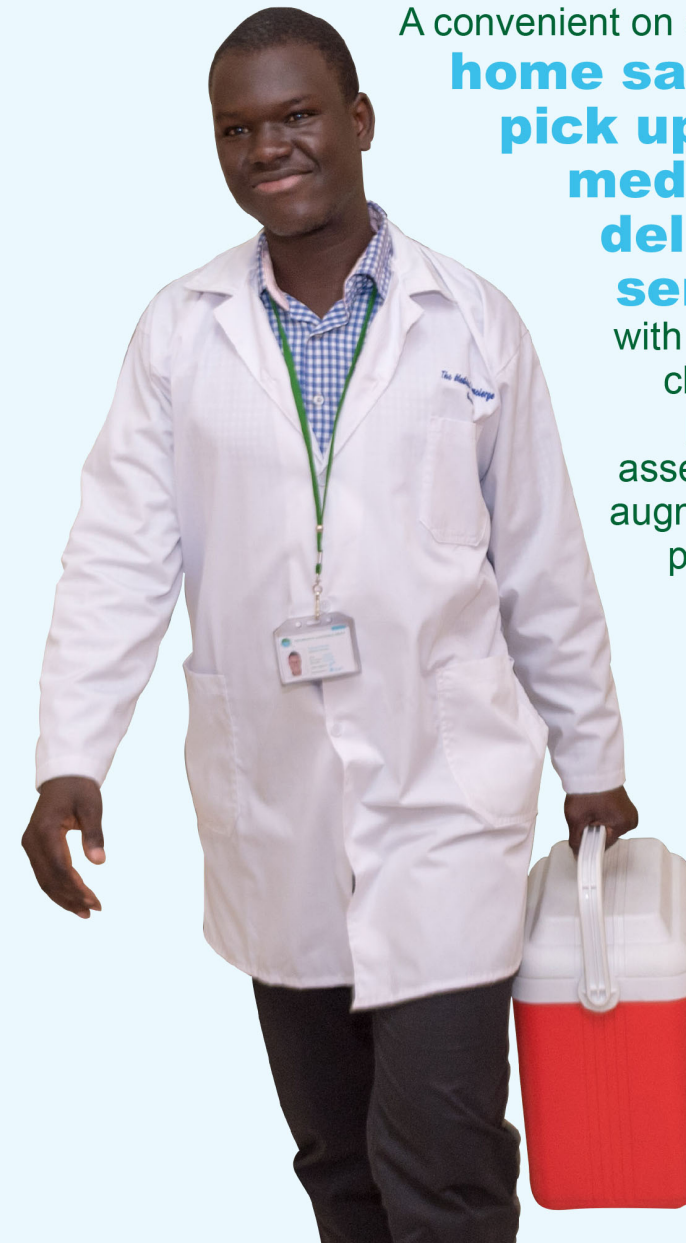
Voice  
call-in



Text



Video based  
tele-platforms



A convenient on demand  
**home sample  
pick up and  
medicine  
delivery  
service**

with satellite  
clinics for  
physical  
assessment  
augment the  
package.

# Impact Of The Solution



**28%**  
rise in the  
number of  
tele-consultations  
handled.

2016	2018
<b>18,254</b> tele-consultations	<b>32,684</b> tele-consultations



**Annual  
prescriptions**  
completed have risen.

2016	2018
<b>1,897</b> prescriptions	<b>4,324</b> prescriptions



**54%**  
rise in the number  
of laboratory  
requests  
completed.

2016	2018
<b>798</b> requests	<b>2,696</b> requests

# Contribution Of The Solution To Health/Social Systems



## **Timely & patient centered:**

There is timely, patient centered health care that is convenient and accessible without geographical barriers.



## **Affordable:**

The service is affordable and with the omni channels for tele-consultations offers equity in healthcare access.



## **Leveraging on digital platforms**

supports a data centered approach that feeds into the national statistics for informed decision.

# Thank You!



THE MEDICAL CONCIERGE GROUP  
UGANDA | KENYA | NIGERIA



P.O Box 4036, Kampala, Uganda  
Plot 46, Lugogo bypass, Mirembe Business Centre,  
Level 2, Wing B



+256 417 747 000



+256 790 512 074



tmcg.co.ug



tmcg ltd



info@tmcg.co.ug



@tmcg ltd



facebook.com/tmcg ltd



instagram.com/tmcg ltd